

## UTILITIES

Atlantic offer free and impartial advice for the provision of your business energy. By being independent and the unique way in which we tailor make our financial packages to suit each individual company, ensures maximum savings are made where they are most needed. We act like a mortgage broker tendering your project to approximately eight electricity companies; this ensures that we will identify any savings possible on your behalf. We also have many unique tariffs that we obtain through our status as an independent consultancy company.



Our Partner's position as one of the UK's leading consultancies means that we have the strength to negotiate the best possible financial and contract terms on behalf of our clients. Atlantic offers a comprehensive, end-to-end, managed tendering service to ensure that our clients are able to review the widest possible range of supply offers, before helping them to select the most competitive and appropriate contract to meet their specific needs. Atlantic works with all of the main suppliers and being completely independent guarantees that our recommendations are impartial.

### **Corporate Electricity Tendering "00" Profile**

"00" Meters or Half Hourly Meters cover all sites that have a large commercial supply of electricity and the meter is read every 30-minutes of the day. Many companies have traditionally renewed their energy contracts in April each year. October and November are also big months for renewals due to the fact that many people took out 18-month deals spanning one winter and two summer periods as a one-off price benefit. Atlantic offers a comprehensive and independent managed tendering service, offering a range of supplier quotes suitable to your requirements. Before helping you to select the most competitive and appropriate contract to meet your specific needs. We include in our report a detailed financial comparison between your current supplier and our recommendation.

### **SME Electricity Tendering "01 – 08" Profile**

"01 – 08" or Non-Half Hourly Meters cover all small to large commercial types of electrical supply. Atlantic offers a comprehensive and independent managed tendering service offering a range of supplier quotes suitable to your requirements. Before helping you to select the most competitive and appropriate contract to meet your specific needs.

You are under no obligation to accept our recommendations and are free to choose from another supplier in our report. We will then complete all the outstanding administrative tasks to ensure the smooth implementation of your new supply contracts.

The transfer process will take approximately 6-8 weeks to complete and we will manage the transfer process on your behalf and we will assist you in any queries that may arise during this transition period.

### **Gas Tendering**

In what is becoming one of the most volatile commodities markets in the world, we offer you the reassurance that you are placing your gas purchasing in the hands of experts who thoroughly understand the vagaries of the market, and have years of gas trading experience. The managed gas service offers a complete solution to your gas purchasing requirements. We evaluate and collate supporting information before obtaining a series of prices from our chosen suppliers. We then assess

these proposals and begin the negotiation process with suppliers. Finally after selecting the right option for your business we complete any administration and the registration process commences.

Small and medium size companies. We offer a simple comparison service against your current gas provider. Providing a quote that suits your current requirements and chosen payment method.



Large commercial sites, our first step is to gather all the information we need to prepare your tender. As part of this process, we obtain supply profiles from existing suppliers and consumption information from the relevant data collection agencies.

Multi site customers, we establish your views on the relative level of risk associated with different types of supply contract. We then arrange a collective price based on all your currently available sites.

### Suppliers

Using Atlantic's Partner as your energy consultant provides you access to all the major UK suppliers.

**Npower Business**, is a leading energy services provider and a driving force in the energy industry - bringing a fresh, dynamic approach to working with business customers. Our work is endorsed by the heritage of our parent company Innogy, from whom we draw expertise and experience in all aspects of the energy and business arenas.

**Powergen**, is part of E.ON AG, the world's largest investor owned utility, and is one of the UK's best known energy brands. It is one of the leading UK electricity suppliers with over six million customers, and is number two in energy with more than eight million electricity and gas customer accounts.

**London Electricity**, is part of EDF Energy one of the largest energy companies in the UK, employing 11,300 people across the country. EDF Energy supplies energy services to over 5 million customer accounts in the UK through London Energy, Seeboard Energy, and SWEB Energy.

**British Gas**, At British Gas we're dedicated to delivering the essentials for business, helping you to save both time and money. Our business services division has been specifically created to understand and meet the needs of our customers – from the largest industrial and commercial operators to the smallest of SME's.

**Scottish & Southern Electricity**, Southern Electric is part of the Scottish and Southern Energy Group. Along with our other energy brands, Scottish Hydro-Electric and SWALEC, we serve over 5 million customers across the UK. We're a FTSE 100 company and we manage the largest distribution network in the UK.

**British Energy**, is one of the UK's largest electricity companies, has around 20% of the generation market. This business is looked after by our Power & Energy Trading (PET) division. As a responsible company focused on safe, reliable generation we are always keen to promote good relations with our local communities. An integral part of this is providing educational material on our operations and on nuclear power as a whole.

**Scottish Power**, Competitive prices, choice and convenience is our pledge to business customers in both the US and the UK, as well as innovative services, which take the effort out of managing multi-site accounts.

**Bizz Energy**, is a highly competitive, leading-edge, licensed supplier of electricity to the sub 100 kW and Half Hourly metered markets. Bizz Energy was founded by highly regarded industry experts and is run by a dynamic team of energy sector professionals. We run all operations in-house, including our Ofgem accredited, state-of-the-art registration and multi-site billing system.

**Elf Business Energy**, The Company was formed, as AGAS, in 1987 and became the first independent supplier to contract gas for direct sales into the UK market. In 1996 AGAS became a wholly owned subsidiary of their long time shareholder, Elf Aquitaine. The company changed its name to Elf Business Energy in 1999 to symbolise the growing integration with other parts of the Elf Group.

**Corona Energy**, Corona Energy offers so much more than just your natural gas supply. Over the years we have come to be recognised for the excellence of our industry knowledge and our unrivalled customer service.

**Shell Gas**, as the world's number one LPG supplier, Shell GAS is an international organisation whose very name means fuel excellence. Being a producer as well as a supplier, Shell GAS has the advantage of being able to co-ordinate production and supply.