

Stationery

Atlantic, in conjunction with its first tier stationery partners, operates in 25 countries.

We will review your stationery requirements, focusing upon your core products purchased and typically save approx. 30%. You will always have the option as to which service provider you choose (including your incumbent) and we will provide specific background service information allowing you to make an informed decision.

Post contract implementation, we continue to monitor your core spend with a quarterly review of actual purchases measured against your core list of contract prices, ensuring you will always continue to benefit from our purchasing leverage, but built specifically around the products your employees purchase.

For clients who spend in excess of £100k per annum we can investigate the opportunity of creating a 'company branded' web site containing all the stationery list electronically, enabling efficient ordering by staff and tracking spend levels, cost centres etc..

The business of office supplies now operates on a vast international scale through a wide range of distribution channels. In order to provide the best possible service, Atlantic has developed a highly responsive organisation that adapts readily to each individual customer's needs.

Atlantic's suppliers' advanced systems and procedures share one same objective: whatever the country, they are all designed to guarantee the reliability of its customer commitments.

Service delivery of 99%, this unrivalled service level, carefully monitored in each client, contributes to build trusting relationships with customers. We have the competency to deliver this service in the following countries:-

UK	USA	RUSSIA	IRELAND	ITALY	AUSTRALIA	HONG KONG	HUNGARY			
	SINGAPORE	BENELUX			JAPAN	KOREA	SWEDEN	AUSTRIA	MALAYSIA	NORWAY
	CANADA	POLAND	SLOVAKIA		CZECH REPUBLIC	SPAIN	SWITZERLAND	FRANCE	EGYPT	

The Process:

Firstly, the Atlantic Team will investigate your invoices along with core list reports from your existing supplier, directly compare product like for like quality and price, make its products recommendations according to the customer's specific requirements, method of working and budgetary constraints. This typically takes a week and all occurs off site once we are in possession of invoices in hard copy or preferably in electronic format

Atlantic adds significant value to the products it offers with its unique experience and a high-performance range of ordering options, from paper to digital. Customers can now place orders by virtually any means, from phone and fax right through to the Internet with our online catalogue and EDI.

Supplier Management:

Total Quality Management is vital for Atlantic's strategy.

Beyond the ISO 9001 accreditation (Quality Management System) which is systematic in all the Atlantic partners and their subsidiaries, our organisation is driven by Total Quality Management. Continuous improvement is omnipresent in our organisation and in our management for our customers' total satisfaction.

Every client is interviewed every year and sent an electronic questionnaire regarding our services to continuously adapt our organisation, products and services to customers' expectations.

Indeed, we understand that "to be the reference point of trusted cost management innovators" can never be taken for granted.