

## INSURANCE

- Risk Management - experienced staff
- Commercial insurance broking - expert skills
- Service oriented risk management and insurance solutions
- Strong reputation for high quality and personal service
- Best resources are matched to the expectations and requirements of our clients
- Develop long term relationships with a professional advisor
- Completely independent service - strictly autonomous
- All call answered within 4 rings
- All clients' correspondence dealt with on a daily basis
- Direct dial numbers to dedicated accounts handlers
- Loss adjusters available 24 hours a day, when necessary
- Senior staff on call 24-7

### Risk Management

1. Health & Safety Management can consist of one or two elements:

- (a) An analysis of 8 specific areas of management attention which provides a report on our recommendations with regard to your current position.
- (b) A proprietary Health & Safety training system designed to bring your business up to the standard currently required by legislation, providing a trainer, full documentation and course notes and undertaken at your premises to ensure the knowledge obtained is directly applicable to your business.



2. Business Continuity Management ...including Business Impact Analysis, Risk Mitigation and Business Continuity Planning and Testing.

A thriving business with a major fire has a chance of survival usually reckoned at no more than 20%. All major fires/incidents. All businesses. All with the same chance. The sole purpose of business continuity is to identify threats in your business, eliminate or reduce those threats and then put in place contingency plans to deal with the residual risks.

3. General Administrative Management ...including, for example, claims and incident trend analysis.

### Health & Safety

Risk Management is the process of 'Identification, Evaluation and Control' of risk. In practical terms, it is a common sense approach to managing your business and protecting the insurance arrangements of the group.

Increasingly, companies are beginning to recognise the benefits of Risk Management advice. In practice, Risk Management can build a stable foundation on which to base a company's insurance requirements and improve overall claim performance.

At Atlantic, we specialise in providing training and education to our clients on the most effective way to manage risk and to comply with current legislation.

We will teach your staff what they need to know to take control of your obligations, protect your interests and provide a permanent Risk Management solution.

### Commercial Insurance

Our Partner transacts all classes of commercial insurance for a wide range of corporate clients, both locally and nationally. We look for well managed and efficient businesses, with positive attitudes towards managing risk and working closely with insurers.



By recruiting and developing staff of the highest calibre, with the support of the right systems, we develop strong, long term relationships with our clients so that we:

Understand their culture and the business issues affecting them

Work with them to deliver lasting solutions

Adapt and dovetail our service to meet their specific needs

Our specialism is in designing innovative insurance programmes for major corporate buyers. We have built strong relationships with reliable suppliers. This means that our partnership insurers trust us, which undoubtedly affords our clients significant advantages over our competitors.

**We do not offer 'one size fits all' products we will find out what will work for you, and then find an insurer to suit.**

### Typical Client Base

<u>Trade / Profession</u>	<u>Premium Level</u>	<u>Turnover</u>
Insurance Company	£ 450k	£ 300m
Hotel Chain	£ 500k	£ 55m
Main Dealer (10 Sites)	£ 260k	£ 110m
Building Contractor	£ 180k	£ 35m
Economist / Consultants	£ 90k	£ 12m
Scaffolders	£ 300k	£ 10m
Haulage Contractors	£ 90k	£ 2m
Materials Testing Engineers	£ 350k	£ 15m
Supply & Install Revolving Doors	£ 103k	£ 9m
Waste, Demolition & Civil Engineering Contractor	£ 200k	£ 8m